

**CHICAGO EXECUTIVE AIRPORT
BOARD OF DIRECTORS
REGULAR MEETING MINUTES
WEDNESDAY, AUGUST 16, 2023
1020 S PLANT RD
WHEELING, IL 60090
6:00 PM**

I. Call to Order and Roll Call

Vice-chairman Bill Kearns called the meeting to order at 6:00 p.m. Roll call confirmed the following present: Directors Berman (*via phone*), Hellyer, Kearns, Kiefer, Lang, and Saewert. Absent: Chairman Harris.

Also in Attendance: Jeff Miller - Executive Director
 George Sakas – Director of Economic Development
 Jason Griffith – Director of Finance
 Andrew Wolanik – Director of Operations & Maintenance
 Krista Coltrin – Administrative Manager/Recording Secretary
 Penny Merritt – QuieterHome® Program Project Manager
 Tom Lester – Attorney

II. Pledge of Allegiance

Vice-chairman Kearns led those in attendance in the Pledge of Allegiance.

III. Approval of Minutes

A motion was made by Director Saewert and seconded by Director Lang to approve the minutes from the July 19, 2023, Regular Board Meeting. The motion was approved by roll call. Ayes: Directors Berman, Hellyer, Kearns, Kiefer, Lang, and Saewert. Nays: None. Absent: Chairman Harris.

IV. Changes to the Agenda

None.

V. Public Comments

None.

VI. Hearings and Reports

A) Director of Finance Report

Director of Finance Jason Griffith delivered the Treasurer's Report and said July is the third month in the fiscal year, meaning the target percentage collected or expended is 25%

of the budget. Year-to-date operating revenues were at 27.57% and operating expenditures were at 20.12% of the budget.

B) Executive Director's Report

Jeff Miller reported on the following:

- ➔ Total operations for June were 10,471, which is 13% above June 2023 and 7% above July 2022. The previous 12-month operations rose to 100,333, which is 15% above average for the month of July since 2010.
- ➔ July fuel flowage was 668,586 gallons, which is 3% below June 2023 and 2% below July 2022. The previous fuel flowage rose to 8,085,969 gallons. Fuel flowage is 544% above the average month of July since 2010.
- ➔ Total Customs clearances were 59 in July 2023, which is 3 less than June 2023, and 10 more than July 2022. The 12-month total for Customs clearances increased to 521. Clearances are 7 above the average month of June since 2010.
- ➔ The number of noise comments totaled 26 for June. There were 2 comments per 1,000 operations with a 12-month total of 428.
- ➔ Updates to construction projects include:
 - Airfield Lighting Project work is completed except for the airfield beacon. Staff anticipate the project to wrap up in the fall.
 - The Airport has signed the intergovernmental agreement for the East Quad Ramp Project. Staff hope to begin the project with enough time for appropriate weather conditions to allow for concrete curation.
 - The contract has been signed by the state and contractor for the Northwest Quadrant Road Rehab near Atlantic Aviation. The project is small, and staff anticipates its completion prior to winter.
 - Walls and the exterior façade have been installed on the new hangar at Hawthorne Global Aviation Services and the project is on schedule for completion by the end of the year.
 - Staff are working with CMT on Exhibit A to the ALP to review all deeds for property owned by the Airport. A kick-off meeting for the project was coordinated with the state.
 - An environmental assessment meeting was held regarding the runway 6/24 decommissioning.
 - The Noise Exposure Map draft was submitted to the FAA last week. The process for accepting the Map is generally 60-90 days.
- ➔ Other items include:

- A meeting was held on August 9, 2023, for the Hangar Rent Study. Executive Director Miller noted that it will include a full, collective study of all fees assessed by the Airport.
- Staff is coordinating with author Mike Haupt for a 100-year anniversary book.
- The Airport has reached out to state officials about the 5% tax on fuel being redirected to the Illinois Department of Aviation.
- College internships are finishing through the month of August. Additionally, the Airport will be coordinating with District 214 for the fall/winter job shadowing program.
- EMAS field strength testing has been conducted along with annual pavement repairs, which required runway closures last night.

➔ YARDI

- Beginning August 1, 2023, biweekly meetings have been scheduled with Yardi.
- During the meetings, discussions are taking place to determine the best course of action in all set-up and functions of Yardi.
- Currently setting up all properties and units.
- Next Steps: Charge Codes and GL finalization.
- Forward Steps:
 - Tenant Setup
 - Customs Setup
 - Lease-type setup
 - Lease setup

➔ FAA Reauthorization Update

- House Bill
 - Passed the House 351-69.
- Senate Bill
 - Currently stalled for the August recess; insiders are predicting a continuing resolution.

➔ To date, 619 applications have been received for the Residential Sound Insulation Program (RSIP).

- The FAA has programmed the \$2.5M grant; staff has contacted the state for the award letter.
- Phase 1 Re-bid:
 - The FAA has indicated that we can re-bid; tentative dates are as follows:
 - Advertise - 8/15 (*Ms. Merritt indicated that advertising would begin tomorrow, 8/17.*)
 - Non-mandatory pre-bid meeting - 8/29
 - Bids due - 9/7
- ➔ Public Relations Report
 - Serafin and staff are coordinating on emergency communication plans, and Serafin will be on hand for the live burn in October.
- ➔ 100-Year Anniversary Research
 - Research through the attorney's office was unable to locate information predating the establishment of an airport before 1926.
 - Author Mike Haupt's research definitively puts an airport on the site of Chicago Executive Airport in 1926:
 - *May 28, 1926, "Pal-Waukee Station Opens June 1st," attests to the opening of a new airport for this section of the county that was named "Pal-Waukee Air Port and Service Station". The proprietor was Frank Barchardt who, along with his brother Pete, owned a larger farm upon which airport was located.*
- ➔ Upcoming Meetings & Events
 - CEA offices are closed on Monday, September 4th in observance of Labor Day.
 - The September Board of Directors meeting and Joint Community Workshop meeting will be held on Wednesday, September 20th at the Hilton Prospect Heights/Northbrook.
 - CEA offices are closed on Monday, October 9th in observance of Columbus Day.
 - The October Board of Directors meeting is one week earlier than usual on Wednesday, October 11th.
- ➔ Thank You to Board of Directors
 - Executive Director Miller thanked the Board of Directors for their generosity and support by offering a scholarship to an intern whose parent had passed away during their summer employment with the Airport.

Questions for Executive Director Miller included:

- Director Kiefer asked how many homes would be included in this year's RSIP construction. Ms. Merrit confirmed that the 20 homes in Phase 1 would be included in the project. She noted that the intention is to reach up to 40 homes per year in the future.

C) Board Member Comments

- Director Saewert congratulated Director Kearns on his 37th wedding anniversary.
- Director Lang stated that lighting from the south T-hangars was "spilling" onto Palatine Road, which he considered a distraction for drivers. Staff indicated that they would look to adjust the light fixtures to address the issue.

D) Correspondence and Chairman's Comments

- None.

VII. New Business

A. Resolution 23-026 – A Resolution Authorizing the Payment of Claims

A motion to approve was made by Director Kiefer and seconded by Director Saewert. The motion was approved by roll call. Ayes: Directors Berman, Hellyer, Kearns, Kiefer, Lang, and Saewert. Nays: None. Absent: Chairman Harris.

B. Resolution 23-027 – A Resolution Approving the Revised IDOT Program Letter Funding RSIP Program Phase 2 Residential Soundproofing (Project # PWK-4918)

A motion to approve was made by Director Berman and seconded by Director Hellyer. The motion was approved by roll call. Ayes: Directors Berman, Hellyer, Kearns, Kiefer, Lang, and Saewert. Nays: None. Absent: Chairman Harris.

VIII. Executive Session

At 6:19 p.m. a motion to move into Executive Session was made by Director Saewert and seconded by Director Lang. The motion was approved by roll call. Ayes: Directors Berman, Hellyer, Kearns, Kiefer, Lang, and Saewert. Nays: None. Absent: Chairman Harris.

At 7:05 p.m. a motion to return to open session was made by Director Lang and seconded by Director Kiefer. The motion was approved by voice vote. Ayes: Directors Berman, Hellyer, Kearns, Kiefer, Lang, and Saewert. Nays: None. Absent: Chairman Harris.

IX. Action Taken from Executive Session

None.

X. Adjournment

At 7:07 p.m. a motion was made by Director Saewert and seconded by Director Berman to adjourn the meeting. The motion was approved by voice vote. Ayes: Directors Berman, Hellyer, Kearns, Kiefer, Lang, and Saewert. Nays: None. Absent: Chairman Harris.

Respectfully Submitted:

A handwritten signature in cursive script that reads "Bill Hellyer". The signature is written in dark ink and is positioned above the printed name and title.

Bill Hellyer
Secretary

Reported on 9/15/2023
with most current data

Flight Operations				Fuel Flowage				US Customs Operations			
FAA reports data monthly-Updated for August 2023				August 2023				August 2023			
Current Month to Previous Month				Current Month to Previous Month				Current Month to Previous Month			
Itinerant		Local	Total	100LL		All JetA	Total	JetA Off		Airport Only	
August-23	6,474	3,534	10,008	August-23	29,096	654,487	683,583	August-23	43	54,963	
July-23	6,605	3,866	10,471	July-23	13,204	655,382	668,586	July-23	61	46,873	
Difference	(131)	(332)	(463)	Difference	15,892	-895	14,997	Difference	-18	8,090	
12 Month Rolling Total				12 Month Rolling Total				12 Month Rolling Total			
August-23	65,810	34,499	100,309	August-23	198,719	7,830,959	8,029,678	August-23	529	788,200	
August-22	69,116	29,903	99,019	August-22	197,005	8,195,006	8,392,011	August-22	492	462,906	
Difference	(3,306)	4,596	1,290	Difference	1,714	-364,047	-362,333	Difference	37	325,294	
Current Month to Same Month Last Year				Current Month to Same Month Last Year				Current Month to Same Month Last Year			
August-23	6,474	3,534	10,008	August-23	29,096	654,487	683,583	August-23	43	54,963	
August-22	6,990	3,042	10,032	August-22	26,415	713,459	739,874	August-22	37	68,966	
Difference	(516)	492	(24)	Difference	2,681	-58,972	-56,291	Difference	6	-14,003	
Previous Month & Fiscal Year to End of Previous Month Financials				Cash Report				Past Due Balances			
August Month				For End of August				Tenant Payments Entered Through 9/15/2023			
August Month		Fiscal Year Through		Total Cash		Restricted Funds		Over 30 days		Amount	
End Financials	End of August Financials			\$ 10,397,524.33	\$ (1,499,783.19)			\$ 13,664.94			
Total Revenues	\$ 614,744	\$ 2,528,811		Internal Reserve Funds	\$ (3,090,164.37)			(292.37)			
Less: Total Operating Expenses	\$ (307,256)	\$ (1,404,053)		Traditional Grant Projects	\$ (547,571.65)			(22.80)			
Total Operating Income	\$ 307,488	\$ 1,124,758		Net Available Cash	\$ 5,260,005.12			(21,481.38)			
Other -Interest Income/Bank Fees	\$ 14,049	\$ 53,711		RSIP Grant Project Local Share	\$ (192,259.35)			Total	\$ (8,131.61)		
Other -Insurance Reimbursements	\$ -	\$ -		Remaining Budgeted Self Funded Capital Projects	\$ (762,174.00)			Total	Total Over 60		
Total Operating and Other	\$ 321,537	\$ 1,178,469		Net Cash with all Capital Projects	\$ 4,305,571.77			LEFC	\$ 759.61	\$ 549.61	
Total Debt Service	\$ (47,930)	\$ (192,182)		FY24 remaining budgeted Grant Revenue	\$ 963,938.45			C.A.P.	\$ 20.00	\$ 20.00	
Cash Income (Loss)	\$ 273,607	\$ 986,287		Total Cash if All remaining FY24 budgeted Capital Expenses occur and all Grant Revenues are received	\$ 5,269,510.22			District 214	\$ 50.00	\$ 10.00	
Total Reserve Fund Transfers	\$ (78,352)	\$ (312,558)									
Total Net Income	\$ 195,254	\$ 673,728									
August Month				Fiscal Year Through				There are U.S. Customs accounts with credit balances.			
August Month		End of August Ratios		End Ratios		End of August Ratios		With all U.S. Customs charges now going through the			
Debt Service Expenses		13.49%		12.04%		28.53%		FBOs staff will work to refund these credits.			
% of Debt to Total Expenses		24.55%									
% of Debt to Net Income											

CHICAGO EXECUTIVE AIRPORT LEGISLATIVE COVER MEMORANDUM

AGENDA ITEM NO(S): 23-028

DATE OF BOARD MEETING: September 20,2023

TITLE OF ITEM SUBMITTED: Resolution 23-028 – A Resolution Authorizing the Payment of Claims

SUBMITTED BY: Jeffrey J. Miller A.A.E., ACE, Executive Director

BASIC DESCRIPTION OF ITEM¹: Check Register (The expenditures contained within are provided for in the current Airport Budget)

BUDGET²: N/A

BIDDING³:

EXHIBIT(S) ATTACHED: Check Register

RECOMMENDATION: To approve

SUBMITTED FOR BOARD CONSIDERATION: Jeffrey J. Miller A.A.E., ACE, Executive Director

¹ The purpose of the proposed item and a description of same. If the issue is site specific a map must be attached to the memorandum.

² If applicable, provide all budgetary considerations as follows: is the item covered in the current budget; fund(s) the item is to be charged to; expenses per fund(s) and total cost; and necessary transfer(s) or supplemental appropriation(s).

³ If applicable, describe the bidding process and results for purchases and contracts. If applicable, state whether or not any particular city, state or federal program was considered

RESOLUTION NO. 23-028

A RESOLUTION AUTHORIZING THE PAYMENT OF CLAIMS

WHEREAS, the Chicago Executive Airport Board of Directors is empowered by the Intergovernmental Agreement between the City of Prospect Heights and the Village of Wheeling to authorize agreements, purchases, expenditures, and contracts for items previously approved in the annual budget; and,

WHEREAS, in the operation of the Chicago Executive Airport the Board of Directors has incurred certain obligations for payment of debts legally incurred in accordance with the adopted budget; and,

WHEREAS, it is in the best interests of the Board of Directors to meet those obligations in a timely manner,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE CHICAGO EXECUTIVE AIRPORT, that expenditures in the amount of \$366,308.31 on the attached Check Register dated September 15, 2023, are hereby approved.

Director _____ moved, seconded by Director _____ that Resolution No. 23-028 be adopted.

Director Berman _____

Director Kiefer _____

Director Hellyer _____

Director Lang _____

Director Kearns _____

Director Saewert _____

ADOPTED this 16th day of August 2023, by the Board of Directors of the Chicago Executive Airport.

D. Court Harris
Chairman

ATTEST:

Bill Hellyer
Secretary

Page 1
System Date: 09-15-23
System Time: 12:55 pm

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CHICAGO EXECUTIVE AIRPORT
Check Register

Page 2
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
	621838	62540.21	523.85	Annual Insp backflow H51	894.75
44060	09-20-2023 80807	FRIES 54510.04	Fries Automotive 250.00	Ford Expedition Tow	250.00
44061	09-20-2023 I2302580	ImageApp 60900.05	Image Apparel Solutions 488.75	Maint/Ops Shirts	488.75
44062	09-20-2023 209562	Imperial S 62540.29	Imperial Surveillance 445.20	Access Control	445.20
44063	09-20-2023 CHC08230267 CHC08230268 CHC08230270 CHC08230272 CHC09230267 CHC09230268 CHC09230270 CHC09230272	JANIKING 52480.10 52480.11 52480.12 56550.14 52480.11 52480.11 52480.12 56550.14	JaniKing of IL 794.00 521.91 400.32 527.88 794.00 521.91 400.32 527.88	Office cleaning August RSIP office cleaning August H5 cleaning August US Customs cleaning August Office - Sept 2023 RSIP - Sept 2023 Hangar 5 - Sept 2023 Customs - Sept 2023	4,488.22
44064	09-20-2023 190853	JOURNAL 52660.05	The Journal & Topics 675.47	RSIP - Legal Add	675.47
44065	09-20-2023 103839	Keramida 52510.08	Keramida Inc 700.00	Annual Stormwater Compliance	700.00
44066	09-20-2023 289046405	KONICA 52210.25	Konica Minolta Bus. Sol. 102.60	Copier Usage Aug 2023	102.60
44067	09-20-2023 E00222	McCannInd 74200.01	McCann Industries, Inc. 9,124.00	A15 Forks	9,124.00
44068	09-20-2023 172608 173102	Milieu 62330.11 62330.11	Milieu Design LLC 219.85 1,675.80	August Mowing Perimeter Mowing	1,895.65
44069	09-20-2023 6282023 6871-179803 6871-179824 6871-179845 6871-180584	NAPA2 64480.15 64510.18 64510.19 64510.20 64510.18	NAPA Auto Parts-Wheeling (82.97) 1,389.85 1,455.82 757.93 (28.99)	PO 43963 Return A18 - various filters A19 - various filters A20 - various filters Fuel Filter Return A18	3,491.64
44070	09-20-2023 AUTO471 AUTO476	ONETIME 20000.00 40550.04	177 Lima Foxtrot LLC 73.63 50.00	Deposit Refund - Security Credit Refund	123.63
44071	09-20-2023 AUTO473	ONETIME 20000.04	Big Picture Aviation 100.00	Deposit Refund - Waiting List	100.00

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 3
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
44072	09-20-2023 AUTO472	ONETIME 20000.00	Jay Trivedi 46.42	Deposit Refund - Security	46.42
44073	09-20-2023 23764 23805	ProxIT 52210.05 52210.05	Proxit, Inc. 1,669.00 1,669.00	August 2023 September 2023	3,338.00
44074	09-20-2023 3457106	Rose Pest 52480.20	Rose Pest Solutions 95.00	Pest Control	95.00
44075	09-20-2023 10130211000-7	RS&H 78061.01	RS&H, Inc 36,846.72	PWK Part 150 Noise Exposure Ma	36,846.72
44076	09-20-2023 2391	SATURN 52630.15	Saturn Signs 225.00	Foam Print	225.00
44077	09-20-2023 2007577	Serafin & 52405.05	Serafin & Associates, Inc. 5,000.00	August 2023	5,000.00
44078	09-20-2023 19309	Turnkey D 52540.05	Turnkey Digital, LTD 150.00	Website - Sept 2023	150.00
44079	09-20-2023 1320056287 1320056287 1320056287 1320058160 1320058160 1320058160 1320060143 1320060143 1320060143 1320060143 1320062006 1320062006 1320062006 1320063992 1320063992 1320063992	UniFirst 60900.05 60900.10 52480.15 60900.05 60900.10 52480.15 60900.05 60900.10 52480.15 60900.10 60900.05 60900.10 52480.15 60900.05 52480.15 60900.10	UniFirst Corporation 70.29 25.18 23.87 70.29 25.18 23.87 70.29 7.16 23.87 174.00 70.29 7.16 23.87 70.29 23.87 78.00	Uniforms FT/PT/Intern Uniforms FT/PT/Intern Uniforms FT/PT/Intern Uniforms FT/PT/Intern Uniforms FT/PT/Intern Uniforms FT/PT/Intern Uniforms/Mats - Aug 2023 Uniforms/Mats - Aug 2023 Uniforms/Mats - Aug 2023 Uniforms/Mats - Aug 2023 Uniforms/Mats - Sept 2023 Uniforms/Mats - Sept 2023 Uniforms/Mats - Sept 2023 Uniforms/Mats - Sept 2023 Uniforms/Mats - Sept 2023 Uniforms/Mats - Sept 2023	787.48
44080	09-20-2023 580001410	USC&BP 56550.03	U. S. Customs & Border Protect 531.54	USCS - telecom	531.54
44083	09-20-2023 503270340 503270357 503270365 503270373 503270381 503270399 503270407 503270415	USCS 56550.02 56550.02 56550.02 56550.02 56550.02 56550.02 56550.02 56550.02	U.S. Customs Service 367.98 367.98 660.93 583.72 367.98 188.90 184.00 660.93	OT 7.16.23 N28BQ OT 7.22.23 N680LL OT 7.27.23 N473PC OT 7.29.23 N568VA OT 7.16.23 CFIOC OT 7.22.23 CGWLL OT 7.25.23 N312MA OT 7.26.23 N95VE	10,489.69

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 4
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
					10,489.69
	503270423	56550.02	377.81	OT 7.29.23 CGWAW	
	503270423	56550.02	.00	OT 7.29.23 CGWAW	
	503270431	56550.02	643.98	OT 7.18.23 N912DP	
	503270449	56550.02	188.90	OT 7.22.23 N459MA	
	503270456	56550.02	387.67	OT 7.23.2023 N811CE	
	503270464	56550.02	377.68	OT 7.23.2023 N427FX	
	503270472	56550.02	660.93	OT 7.24.2023 N865CA	
	503288490	56550.02	186.98	OT 07.30.2023 N961JF	
	503288508	56550.02	327.20	OT 07.30.2023 N255QS	
	503288516	56550.02	420.71	OT 7.30.2023 N255QS	
	503288524	56550.02	186.98	OT 7.30.2023 N49DK	
	503288532	56550.02	373.96	OT 7.30.2023 N635QS	
	503288540	56550.02	373.96	OT 7.31.2023 CGJNE	
	503288557	56550.02	471.85	OT 7.31.23 N30DJ	
	503288565	56550.02	188.74	OT 8.1.2023 N30DJ	
	503288573	56550.02	235.93	OT 8.6.2023 DALIN	
	503288581	56550.02	188.74	OT 8.6.2023 N137SF	
	503288599	56550.02	373.96	OT 08.07.2023 N691AF	
	503288607	56550.02	93.49	OT 08.9.2023 N312MA	
	503288615	56550.02	660.72	OT 8.11.2023 N688VM	
	503288623	56550.02	387.08	OT 08.12.2023 N510AN	
44084	09-20-2023 530011741	USCS-QTR 12060.21	U.S. Customs Service 52,775.58	FY 2024 Qtr 1	52,775.58
44085	09-20-2023 729 803 803 803 803	VILLAGE 52210.05 50100.03 50100.15 60100.03 60100.15	Village of Wheeling 120.00 252.13 9,253.07 279.77 19,845.67	RSIP Alarm Health/dental/Life Health/dental/Life Health/dental/Life Health/dental/Life	29,750.64
44086	09-20-2023 7619511-2008-5	WASTE 62810.05	Waste Management North 166.27	Waste Management Sept 2023	166.27
44087	09-20-2023 9565360 9565360	WELD-MART 64330.25 64330.30	American Welding & Gas Inc 156.24 214.18	Welding/Propane Aug 2023 Welding/Propane Aug 2023	370.42
44088	09-20-2023 39598	WILDGOOSE 64480.25	Wild Goose Chase 2,771.00	Goose Control - Sept 2023	2,771.00
79097	09-19-2023 65901625701	CONSTELL 52150.33	Constellation Energy Services 155.66	H54 6/19-7/19/23	155.66
97044	08-21-2023 65644203601	CONSTELL 52150.35	Constellation Energy Services 113.08	H56 electric	113.08
97055	08-21-2023 65644283601	CONSTELL 52150.36	Constellation Energy Services 100.55	H57 electric	100.55

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 5
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
97056	08-21-2023 65644296501	CONSTELL 52150.33	Constellation Energy Services 152.51	H54 electric	152.51
97057	08-21-2023 65644320401	CONSTELL 52150.31	Constellation Energy Services 182.99	H52 electric	182.99
97058	08-21-2023 65644366901	CONSTELL 52150.32	Constellation Energy Services 122.68	H53 electric	122.68
97059	08-21-2023 65644376301	CONSTELL 52150.34	Constellation Energy Services 101.76	H55 electric	101.76
97060	08-17-2023 8-211-29584	FEDEX 52600.15	FedEx Kinko's 22.64	Overnight - IDOT	22.64
97061	08-23-2023 May-June	VILLAGE 52150.65	Village of Wheeling 1,520.04	H56 5/1/23-7/1/23	1,520.04
97062	08-23-2023 May-June a	VILLAGE 52150.64	Village of Wheeling 1,520.04	H54 5/1/23-7/1/23	1,520.04
97063	08-23-2023 May-June b	VILLAGE 52150.63	Village of Wheeling 1,520.04	H52 5/1/23-7/1/23	1,520.04
97064	08-23-2023 May-June c	VILLAGE 52150.60	Village of Wheeling 1,555.69	Office 5/1/23-7/1/23	1,555.69
97065	08-25-2023 August 2023	ILAMWATER 52150.62	IL American Water 46.65	SW T Hangar	46.65
97066	08-25-2023 August 2023b	ILAMWATER 52150.62	IL American Water 125.14	SW T Hangar	125.14
97067	08-25-2023 August 2023c	ILAMWATER 56550.12	IL American Water 44.81	Customs/H2O Fire	44.81
97068	08-24-2023 7604300-2008-0	WASTE 62810.05	Waste Management North 166.27	August 2023	166.27
97069	08-24-2023 Aug 2023f	COMED 56550.10	ComEd 337.70	Customs 7/11-8/9/23	337.70
97070	09-01-2023 Sept 2023 Sept 2023 Sept 2023	UNUM 50100.05 60100.05 50100.05	UNUM Life Insurance Comp 533.28 845.21 .00	Disabililty/Life Disabililty/Life Disabililty/Life	1,378.49
97072	09-01-2023 Aug 2023c	COMED 52150.17	ComEd 27.45	Tie Downs 7/19-8/17/23	27.45
97073	09-01-2023 Aug 2023d	COMED 52150.13	ComEd 1,193.78	H5/6 - 7/19-8/17/23	1,193.78

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 6
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
97074	08-24-2023 Aug 2023e	COMED 52150.24	ComEd 595.87	H11 7/11-8/9/23	595.87
97075	08-24-2023 65659131901 65659131901 65659131901 65659131901 65659131901 65659131901 65659131901 65122812301a 65382390301a	CONSTELL 52150.02 52150.05 52150.04 52150.20 52150.15 52150.22 52150.23 52150.05 52150.05	Constellation Energy Services 16.79 403.73 55.41 2,484.92 16.59 86.04 92.13 (91.91) (138.07)	Multimeter electric Multimeter electric Multimeter electric Multimeter electric Multimeter electric Multimeter electric Multimeter electric Late charge credit Late charge credit	2,925.63
97076	08-25-2023 082023 082023 082023	Verizon 52720.05 62720.05 56550.03	Verizon 417.53 672.95 109.59	7/5-8/4/2023 7/5-8/4/2023 7/5-8/4/2023	1,200.07
97077	09-01-2023 082023	COMED 52150.12	ComEd 41.42	Viewing Area	41.42
97078	09-05-2023 Aug 2023	AT&T U.S. 56550.03	AT&T 416.12	Customs Phone	416.12
97079	09-05-2023 Aug 2023c	COMCAST 52720.11	Comcast Cable Comm., Inc. 224.83	RSIP	224.83
97080	09-05-2023 Aug 2023	COMED 52150.11	ComEd 93.04	H7 7/19-8/17/23	93.04
97082	09-07-2023 082023f 082023f	NICOR 52150.55 52150.26	NICOR Gas 49.93 .00	Office Office	49.93
97083	09-07-2023 082023d	NICOR 52150.51	NICOR Gas 175.25	206 Industrial	175.25
97084	09-07-2023 Aug 2023b	AT&T U.S. 56550.03	AT&T 488.07	Customs Fiber	488.07
97085	09-08-2023 Aug 2023 Dec 2022C FEB 2023d Jul 23 July 23b July 23c June 23b March 2023 C March 2023 C March 2023d	ILAMWATER 56550.12 56550.12 56550.12 56550.12 56550.12 56550.12 56550.12 56550.12 52150.62 56550.12	IL American Water 1,146.21 348.93 112.75 .90 168.09 882.42 126.86 122.59 .00 108.85	US Customs 7/1-7/31/23 11.01.22 - 12.29.22 5619 12/30/22 - 01/31/23 5619 July error entry 4/28-5/31/23 6/1-6/30-23 3/31-4/27/23 3/1/23-3/30/23 5619 Customs 3/1/23-3/30/23 5619 Customs 02/01/23 - 0228/23 5619	698.60

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 7
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
	Nov 2022	56550.12	174.08	10.1.22 - 10.31.22 5619	698.60
	OCT 2022B	56550.12	704.33	7.29.22 - 9.30.22 5619	
	OCT 2022B	56550.12	(3,197.41)	7.29.22 - 9.30.22 5619	
97086	09-08-2023 082023e	NICOR 52150.56	NICOR Gas 180.83	Hangar 11	180.83
97087	09-08-2023 082023c	NICOR 52150.57	NICOR Gas 52.59	H5/6 Small	52.59
97088	09-11-2023 082023g	NICOR 52150.58	NICOR Gas 190.81	Hangar 5/6	190.81
97089	09-12-2023 Aug 2023b	COMCAST 52540.06	Comcast Cable Comm., Inc. 179.95	Hangar 11	179.95
97090	09-12-2023 July 2023f	NICOR 52150.50	NICOR Gas 58.02	Shop 6/26-7/26/23	58.02
97091	09-12-2023 65035062701 65298765101 65826111301	CONSTELL 52150.08 52150.08 52150.08	Constellation Energy Services 26.54 (52.34) 51.60	3/13/23-4/11/23 Gate27 4/11/23-5/10/23 Gate 27 Gate 27 6/9-7/11/23	25.80
97092	08-29-2023 06.29.2023 AW 06.30.2023 AW 06.30.2023 JM 07.01.2023 AW 07.01.2023 KC 07.05.2023 KC 07.05.2023b KC 07.06.2023 AW 07.06.2023 JG 07.06.2023 PR 07.07.2023 AW 07.07.2023 NM 07.07.2023b AW 07.07.2023b NM 07.07.2023c AW 07.09.2023 PR 07.10.2023 AW 07.10.2023b AW 07.10.2023c AW 07.11.2023 AW 07.11.2023 KC 07.11.2023 PR 07.13.2023 JM 07.13.2023 KC 07.13.2023 PR 07.13.2023b PR	JPMorganCh 64480.16 64510.28 54255.26 52540.05 54255.20 52120.25 54060.15 62090.05 52720.10 62090.06 64480.15 62090.07 62090.06 62330.07 62750.04 64390.05 62120.18 62120.18 62750.04 64390.05 54060.15 64480.15 52120.25 54060.15 54480.15 62750.04	JP Morgan Chase Bank 69.39 24.30 52.35 15.00 2,090.70 31.86 30.28 74.35 10.00 68.01 68.00 2,000.00 69.75 64.34 533.76 76.23 750.00 590.00 217.80 72.42 524.75 129.20 43.14 47.02 552.00 66.00	Airfield painting supplies Bobcat mowers tires Fuel Ubiquiti backup internet atten 5k timing company J3 KC business lunch-Rammys RM birthday cookies Building keys Humble fax-fax line H5 bathroom repairs Mobile fuelers stickers NE T's pilot's lounge A/C unit H5 well room insulation-oil Landscaping equipment supplies AAAE GL-JW hotel Grand Harbor No parking signs AAAE Ops & Tech Conf-AW-Atl AAAE GL Conf-JW-Dubuque AAAE Ops&Tech Conf-AW flight No parking-Town zone signs Board Meeting Food-Buca Di Bep Wall mount cabinet CEA-SFS Master lease lunch-Jim NS birthday bagels Office dehumidifier AAAE Ops ACE-PR flight	31,219.86

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 8
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
					31,219.86
	07.14.2023 JG	54420.05	389.20	Office 365-Phones	
	07.14.2023 JG	52720.10	177.93	Office 365-Phones	
	07.14.2023 JG	62720.10	101.67	Office 365-Phones	
	07.14.2023 NM	64510.21	261.19	A21 parts-pins	
	07.15.2023 AW	64480.15	175.50	Access control cards	
	07.16.2023 AW	64480.15	63.56	Binoculars-Tackle boxes	
	07.16.2023 PR	64480.15	19.56	Battery-Magnets-Tape	
	07.17.2023 JM	52120.25	32.75	JM business lunch-Rammy's	
	07.18.2023 AW	64420.05	6,000.00	Virtower operations tracking s	
	07.18.2023 KM	54480.15	46.04	KM notary stamp	
	07.18.2023 NM	62090.07	4,411.00	NET's pilot's lounge A/C unit	
	07.19.2023 JM	52120.25	45.50	JM business lunch-Fry the Coop	
	07.19.2023 KC	54480.15	46.04	FE notary stamp	
	07.19.2023 NM	64240.05	3,541.76	Airfield lighting-48W-200W-45W	
	07.19.2023b KC	54060.15	181.94	Candy for front-Pop	
	07.19.2023c KC	54060.15	19.92	TL birthday cake	
	07.19.2023d KC	52120.20	500.00	Joint Workshop deposit	
	07.20.2023 AW	64480.15	57.69	Glossy paper-Batteries	
	07.20.2023 GS	52120.19	435.00	IPAA Conf-Galena GS registrati	
	07.20.2023 KC	54255.28	1,360.00	CABAA golf sponsorship	
	07.20.2023 PR	52600.15	19.92	UPS ground shipping	
	07.20.2023b GS	52750.07	207.59	IPAA Conf-Galena GS Eagle depo	
	07.20.2023c GS	56300.19	435.80	NBAA Conf-GS flight Las Vegas	
	07.21.2023 AW	64480.15	35.35	Adjustable fire hydrant wrench	
	07.21.2023 PR	64390.05	573.30	No trespassing signs	
	07.21.2023b AW	60900.05	159.95	Hybrid Western boots	
	07.21.2023c AW	52540.23	72.99	YouTube TV	
	07.22.2023 KC	54060.15	19.51	PR birthday cake	
	07.23.2023 KC	52480.10	19.41	Cleaning supplies	
	07.24.2023 KC	52480.10	6.59	Cleaning supplies	
	07.24.2023 NM	64510.25	36.82	A25 amber beacon	
	07.24.2023b KC	52480.10	26.95	Cleaning supplies	
	07.24.2023b NM	64090.10	449.00	Airfield light vault-A/C unit	
	07.24.2023c KC	52480.10	86.27	Multifold hand towels	
	07.25.2023 KC	54255.05	310.64	CEA-PWK stickers	
	07.26.2023 GS	52750.11	211.28	JM-GS Scottsdale airports hote	
	07.26.2023 KC	52480.10	26.36	Cleaning supplies	
	07.26.2023b GS	52750.11	37.00	JM-GS Scottsdale flight	
	07.26.2023b KC	54060.15	61.32	Disposables	
	07.26.2023b KC	62090.06	27.20	Disposables	
	07.26.2023c GS	52750.11	32.00	JM-GS Scottsdale flight	
	07.26.2023d GS	52750.11	37.00	JM-GS Scottsdale flight	
	07.26.2023e GS	52750.11	32.00	JM-GS Scottsdale flight	
	07.26.2023f GS	52750.11	267.81	JM-GS Scottsdale flight	
	07.26.2023g GS	52750.11	267.81	JM-GS Scottsdale flight	
	07.27.2023 GS	52750.11	76.74	FAA AAM meeting-O'Hare park	
	07.27.2023 JM	52120.18	8.12	AAAE GL-JM water	
	07.27.2023 NM	56550.06	10.99	U.S. Customs Facility-bathroom	
	07.27.2023b JM	52750.11	30.49	AAAE GL-JM lunch Big Sammys H	
	07.27.2023b NM	62090.06	24.94	H5 well room insulation	
	07.28.2023 AW	62750.04	190.87	AAAE Ops&Tech Conf-AW hotel Om	

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 9
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
					31,219.86
	07.29.2023 AW	64480.15	321.00	Access control cards	
	07.29.2023 KM	54510.04	736.82	Casey Auto	
	07.29.2023 NM	56550.06	190.46	U.S. Customs Facility-eyewash	
	07.30.2023 JM	52750.11	32.66	AAAE GL-JM lunch Breakfast-Lan	
97093	09-08-2023	NICOR	NICOR Gas		57.72
	08242023	52150.27	28.86	H7/Customs	
	08242023	56550.11	28.86	H7/Customs	
97094	08-25-2023	COMCAST	Comcast Cable Comm., Inc.		304.85
	Aug 2023	52540.05	304.85	Office	
97095	09-18-2023	KONICA	Konica Minolta Bus. Sol.		341.93
	80670643	52210.25	341.93	Copier August	
97096	09-19-2023	CONSTELL	Constellation Energy Services		78.57
	65901553301	52150.34	78.57	H55 6/19-7/19/23	
97098	09-19-2023	CONSTELL	Constellation Energy Services		82.10
	65901667901	52150.32	82.10	H53 6/19-7/19/23	
97099	09-19-2023	CONSTELL	Constellation Energy Services		137.02
	65901674901	52150.35	137.02	H56 6/19-7/19/23	
97100	09-19-2023	CONSTELL	Constellation Energy Services		106.90
	65901681501	52150.36	106.90	H57 6/19-7/19/23	
97101	09-19-2023	CONSTELL	Constellation Energy Services		167.47
	65901686901	52150.31	167.47	H52 6/19-7/19/23	
97102	09-20-2023	VILLAGE	Village of Wheeling		72.40
	082023	52150.67	72.40	201 Ind 6/1-8/1/2023	
97103	09-20-2023	VILLAGE	Village of Wheeling		105.83
	082023b	52150.66	105.83	RSIP 6/1-8/1/2023	
97104	09-20-2023	HARRIS, DC	D. Court Harris		300.00
	August 2023	50400.05	300.00	Board Stipend Aug 2023	
97105	09-20-2023	KEARNS2	William J. Kearns		250.00
	August 2023	50400.05	250.00	Board Stipend Aug 2023	
97106	09-20-2023	LANG.R	Ray Lang		250.00
	August 2023	50400.05	250.00	Board Stipend Aug 2023	
97107	09-20-2023	Kiefer	James J. Kiefer		250.00
	August 2023	50400.05	250.00	Board Stipend Aug 2023	
97108	09-20-2023	Saewert	Scott Saewert		250.00
	August 2023	50400.05	250.00	Board Stipend Aug 2023	

CHICAGO EXECUTIVE AIRPORT
Check Register

Page 10
System Date: 09-15-23
System Time: 12:55 pm

Check	Check Date/ Invoice #	Vendor/ Account #	Name/ Distribution Amount	Description	Check Total
97109	09-20-2023 AUGust 2023	HELLYER 50400.05	Bill Hellyer 250.00	Board Stipend Aug 2023	250.00
97110	09-20-2023 August 2023	Berman 50400.05	Steve Berman 250.00	Board Stipend Aug 2023	250.00
97111	09-20-2023 11678002 11678002	AHW LLC 64510.22 64510.23	AHW LLC 211.98 211.99	AP 22 & A 31 AP 22 & A 31	423.97
97112	09-20-2023 228342 229587 229587 229587 230163 230163 230163 230164	CMT 78000.56 52180.10 56200.05 52180.10 52180.10 56200.05 52180.10 78000.56	Crawford, Murphy & Tilly, Inc. 78,500.00 345.00 5,152.50 2,555.00 115.00 3,610.00 6,413.75 23,400.00	PWK-4795 Rehab East Quad desig Drainage-General-Lease Develop Drainage-General-Lease Develop Drainage-General-Lease Develop Master Drainage General Engineering-Lease Deve General Engineering-Lease Deve PWK-4795 Rehab East Quad Desig	120,091.25
GRAND TOTALS					366,308.31*

CHICAGO EXECUTIVE AIRPORT LEGISLATIVE COVER MEMORANDUM

AGENDA ITEM NO. 23-029

DATE OF BOARD MEETING: September 20, 2023

TITLE OF ITEM SUBMITTED:

**A RESOLUTION TO APPROVE A PUBLIC RELATIONS PROFESSIONAL SERVICES
AGREEMENT WITH SERAFIN & ASSOCIATES, INC.**

SUBMITTED BY: Jeffrey J. Miller A.A.E., ACE, Executive Director

BASIC DESCRIPTION OF ITEM¹: The attached is a Professional Services Agreement with Serafin & Associates, Inc. to manage Public Relations for Chicago Executive Airport from July 1, 2023, to June 30, 2024. Jim Webb, the Director of Operations, and Tori Allen will be our main contacts within the company and are who we will be dealing with directly. The Airport has been satisfied with Serafin's services for the past year. Serafin's services will include but are not limited to media relations (print, radio, television), strategic planning/consulting, website and social media assistance, crisis management (aircraft or other airport incident/accident), and Residential Sound Insulation Project communications with the media and communities in cooperation with the Airport. More details are listed in the actual scope of work attached.

BIDDING²: N/A

EXHIBIT(S) ATTACHED: Professional Services Agreement with Serafin & Associates, Inc., and Scope of Work Attachment A

RECOMMENDATION: To approve

SUBMITTED FOR BOARD APPROVAL: Jeffrey J. Miller A.A.E., ACE, Executive Director

¹ The purpose of the proposed item and a description of same. If the issue is site specific a map must be attached to the memorandum.

² If applicable, describe the bidding process and results for purchases and contracts. If applicable, state whether or not any particular city, state or federal program was considered.

RESOLUTION NO. 23-029

A RESOLUTION TO APPROVE A PUBLIC RELATIONS PROFESSIONAL SERVICES AGREEMENT WITH SERAFIN & ASSOCIATES, INC.

WHEREAS, the Airport is in need of a Public Relations firm to correspond with the public and media about CEA activities and to provide public relations strategic planning; and,

WHEREAS, Serafin & Associates, is an experienced public relations company; and,

WHEREAS, the Chicago Executive Airport Board of Directors has reviewed the attached Professional Services Agreement and Scope of Services and has determined that it meets the objectives of the Airport; and,

WHEREAS, sufficient funds are available in the approved Airport Budget for the Fiscal Year Ending April 30, 2024.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF CHICAGO EXECUTIVE AIRPORT, that the attached professional services agreement with the firm of Serafin & Associates, Inc. for FYE April 30, 2024, for a base contract amount of \$5,000/month or \$60,000/year in substantially the form attached, is hereby approved, and authorize the Chairman to execute said professional services agreement.

Director _____ moved, seconded by Director _____ that Resolution No. 23-029 be adopted.

Director Berman	_____	Director Kiefer	_____
Director Hellyer	_____	Director Lang	_____
Director Kearns	_____	Director Saewert	_____

ADOPTED this 20th day of September 2023, by the Board of Directors of Chicago Executive Airport.

D. Court Harris
Chairman

ATTEST:

Bill Hellyer
Secretary

PROFESSIONAL SERVICES AGREEMENT

THIS PROFESSIONAL SERVICES AGREEMENT (this “Agreement”) is made and entered into as of July 1, 2023 (the “Effective Date”), by and between the CHICAGO EXECUTIVE AIRPORT (“CEA”), and SERAFIN & ASSOCIATES, INC. (“CONSULTANT”).

RECITALS:

A. CEA desires to hire a public relations entity for standard ongoing public relations management and on-call services for unique events.

B. CONSULTANT has experience in public relations management.

C. CEA wishes to engage CONSULTANT to assist CEA in its general public relations services for the airport.

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained the parties hereto, intending to be legally bound, agree as follows:

TERMS:

1. CONSULTANT’S Engagement. CEA hereby engages CONSULTANT, and CONSULTANT hereby accepts such engagement, to provide public relations services as set forth in Attachment “A”. CONSULTANT shall be under the direction of and accountable to CEA through CEA’s Executive Director.

2. Time. CONSULTANT shall devote such time as is reasonably deemed necessary for carrying out CONSULTANT’s services described herein. CONSULTANT shall provide to CEA on a monthly basis a report of services delivered on behalf of CEA.

3. Fees. As consideration for the services to be provided hereunder, CEA shall pay CONSULTANT the sum of \$5,000.00 per month, payable to Serafin & Associates, Inc. on the last day of each month during the Term. In addition, CEA shall reimburse CONSULTANT’s reasonable and customary out-of-pocket expenses incurred in the provision of services under this Agreement. In order to be reimbursable to CONSULTANT, travel expenses require the Board’s prior approval if over \$200.

4. Term.

a. The Term of this Agreement shall be effective as of July 1, 2023 and shall terminate on June 30, 2024 (the “Term”), unless extended or terminated as otherwise provided in this Agreement.

b. This Agreement may be terminated earlier than its scheduled expiration date on the first to occur of any of the following events:

- i. written agreement by both parties; or
- ii. either party may terminate this Agreement upon thirty (30) days written notice, with no further obligation, other than to pay such fees and expenses that would have accrued up to and through the thirty (30) days notice period plus outstanding expenses incurred prior to the notice of termination.

c. On expiration or termination of this Agreement, all memoranda, notes, lists, records and other documents or papers (and all copies thereof) including items stored on

computer memories, on microfiche or by any other means, made or compiled by or on behalf of CONSULTANT, or made available to CONSULTANT relating to CEA's business or dealings, are and shall be CEA's property and shall, if in the possession of CONSULTANT, be promptly delivered to CEA.

d. On termination of this Agreement, neither party shall have any further obligation hereunder except for: (i) obligations accruing prior to the date of termination; and (ii) obligations, promises or covenants contained herein which are expressly made to extend beyond the Term of this Agreement.

5. Assignment. This Agreement and all rights and benefits hereunder are personal to CONSULTANT and CEA, and neither this Agreement nor any right or interest of CONSULTANT or CEA herein, or arising hereunder, shall be sold, transferred or assigned without the written consent of the other party, and any attempt at assignment without such consent is void.

6. CONSULTANT'S Status. It is expressly acknowledged by the parties that CONSULTANT is an independent contractor and not an employee of CEA. Accordingly, CEA shall not deduct from the compensation paid to CONSULTANT any sums for income tax, social security, or any other withholding taxes as are required to be withheld from employees.

7. Modifications. No change to, or modification of, this Agreement shall be valid unless in a writing signed by CEA and CONSULTANT. No waiver of any provision of this Agreement shall be valid unless in writing and signed by the person or party against whom charged.

8. Entire Agreement. This Agreement constitutes the entire agreement between the parties and contains all of the agreements between the parties with respect to the subject matter hereof. No oral statements or prior written material not specifically incorporated herein shall be of any force and effect. CONSULTANT and CEA acknowledge that in entering into this Agreement, they have relied solely on the representations and agreements contained in this Agreement.

9. Counterparts. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original and all of which shall constitute one and the same instrument. The exchange of copies of this Agreement and signature pages by facsimile transmission, by electronic mail in portable document format ("pdf") form, or by any other electronic means intended to preserve the original graphic and pictorial appearance of a document, or by combination of such means, shall constitute effective execution and delivery of this Agreement as to the Parties and may be used in lieu of the original Agreement for all purposes.

10. Notices. Notices required herein shall be considered effective when delivered in person or when sent by United States Certified Mail, postage prepaid, return receipt requested, and addressed to:

CHICAGO EXECUTIVE AIRPORT
Attn: Executive Director
1020 South Plant Road
Wheeling, IL 60090

SERAFIN & ASSOCIATES, INC.
Attn: Jim Webb
409 W Huron Street, Suite 600
Chicago, IL 60654-3480

or to such other address as may be designated by the respective parties by notice given pursuant to this Section 10 from time to time.

11. Governing Law. This Agreement has been executed and delivered in, and shall be interpreted, construed and enforced pursuant to and in accordance with, the internal laws of the State

of Illinois without regard to its choice of law rules. Cook County, Illinois, shall be the sole and exclusive venue for any proceeding as between the parties in connection with this Agreement. In the event of any litigation between the parties, the prevailing party shall be entitled to recover from the non-prevailing party its reasonable attorneys' fees and costs incurred in connection with the litigation.

12. Severability. The invalidity or unenforceability of any particular provision of this Agreement shall not affect the other provisions hereof, and this Agreement shall be construed in all respects as if such invalid or unenforceable provision were omitted.

13. Waiver of Breach. The waiver by either party of a breach or violation of any provision of this Agreement shall not operate as, or be construed to be, a waiver of any subsequent breach of the same or other provision hereof.

14. Interpretation. This Agreement is a result of negotiations between the parties, neither of whom have acted under any duress or compulsion, whether legal, economic or otherwise. Accordingly, the parties hereby waive the application of any rule or law that otherwise would be applicable in connection with the construction of this Agreement that ambiguous or conflicting terms or provisions should be construed against the party who (or whose attorney) prepared the executed Agreement or any earlier draft of the same. Unless the context of this Agreement otherwise clearly requires, references to the plural include the singular and the singular, the plural. The words "hereof," "herein," "hereunder and similar terms in this Agreement refer to this Agreement as a whole and not to any particular provision of this Agreement. The section titles and other headings contained in this Agreement are for reference only and shall not affect in any way the meaning or interpretation of this Agreement.

IN WITNESS WHEREOF, the parties have hereto executed this Agreement in multiple originals as of the last date written below.

CHICAGO EXECUTIVE AIRPORT:

Dated: _____

By: _____

Its: Chairman

SERAFIN & ASSOCIATES, INC.

Dated: _____

By : _____

Its: _____

Attachment A



SCOPE OF WORK FOR CONSULTANT FOR PROFESSIONAL PUBLIC RELATIONS SERVICES AT CHICAGO EXECUTIVE AIRPORT

1. Strategic Communications:

- Assess goals, opportunities and communications practices.
- Develop, recommend and execute coordinated strategy to enhance communications to the public and the airport's targeted markets and audiences, including standardized practices, cohesive and consistent messaging and enhanced communications channels (e.g. digital platforms, social media).
- In coordination with Executive Director, create and maintain communications plan, priorities and timeline for proposals, review and execution, including any necessary approvals.
- Provide strategic communications advice to airport board and staff.

2. Senior leader support

- Conducting detailed media/interview training for senior leaders and board
- Developing and distributing talking points, as needed
- Drafting speeches, presentations, and other documents for official engagements
- Attending meetings and planning sessions, as directed
- Assessing and analyzing relevant industry news

3. Recurring and Special Events

- Policy direction: Leverage events for the maximum benefit to the airport incurring only necessary costs and operational impacts.
- Advise the airport board and staff on the appropriate scheduling and conduct of events within the overall public relations effort
- Assisting with event planning and logistics
- Best efforts to secure media coverage of airport-related events sponsored by the airport, owner municipalities, or airport businesses.

4. Media Management

- a. Earned media - press relations and event management
 - Developing/refining press release and official statement procedures
 - Building media kits
 - Assessing media list(s) and evaluating existing relationships
 - Responding to media inquiries
 - Developing pitch list and press targets of opportunity, tracking placements
 - Coordinating on-site media attendance
 - Acting as spokesperson
- b. Owned media - digital and creative assets
 - Best efforts to grow social media presence, reach, and engagement
 - Creating and curating editorial content for website, social media and other digital properties

- Assessing, recommending and creating other forms of owned communication.
Designing modern templates for flyers, mailers, posters, and other creative assets
- Planning and supervising professional photography/videography
- c. Media Relations: Press releases, email blasts, communication of customer news, etc.
 - Emergency event management
 - Coordination with master plan partners
 - Coordination with Residential Sound Insulation Program partners
- d. Branding/Marketing Assistance
 - Assist in planning and management of standard annual advertising and third-party photography/videography
 - Coordinate commercial photography and filming requests on the airport

Deliverables to Include:

1. Work with Executive Director to set priorities and timeline of necessary CEA or board approvals.
2. Ongoing strategic communications planning incorporating key messages to provide narrative clarity.
3. Review, revise and establish crisis communications plans for responding to public emergencies.
4. Ongoing review of outlets: Facebook, Instagram, Website, YouTube, etc.
5. Ongoing assessment and guidance on airport stakeholder relationships.

Administrative requirements

- Monthly report of services delivered
- Attendance, participation, and presentation at airport board and other meetings as needed
- Chiexec.com email account
- Appropriate passwords